

## Message Text

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PAGE 01 QUITO 06610 051651Z

47

ACTION ARA-10

INFO OCT-01 ISO-00 EB-05 RSC-01 DRC-01 /018 W

----- 015499

R 051423Z OCT 74

FM AMEMBASSY QUITO

TO USDOC WASHDC

INFO SECSTATE WASHDC 2749

AMCONSUL GUAYAQUIL

DIA WASHDC//DS-4C//

UNCLAS QUITO 6610

E.O. 11652: N/A

TAGS: BEXP, EC

SUBJECT: FOREIGN GOVERNMENT TENDER

REF: A) STATE A-1168 B) STATE 126150 C) QUITO 4791

D) QUITO 2216 E) QUITO 2536 F) QUITO 2216

1. 331/01/T-0017

2. 100174

3. I. LARA

4. 331 ECUADOR

5. N

6A. CONTACT

6B. CNEL. JORGE A. ENRIQUEZ, DIRECTOR DE INDUSTRIAS DEL  
EJERCITO

6C. COMANDANCIA GENERAL DEL EJERCITO, MINISTERIO DE DEFENSA  
NACIONAL QUITO, ECUADOR

7. --

8. 10/31/74

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9. 201

10. 34831XX PLANT TO PRODUCE 7.62 CALIBER AMMUNITION. THE MINISTRY OF DEFENSE WISHES TO ESTABLISH A MUNITIONS PLANT TO PRODUCE 7.62 CALIBER AMMUNITION FOR FAL RIFLES AND MAG MACHINE GUNS. PLANT SHOULD BE ABLE TO PRODUCE APPROXIMATELY 25,000 ROUNDS PER DAY, OPERATE 8 HOURS A DAY FOR 240 DAYS PER YEAR. AMMUNITION MUST MEET THE FOLLOWING SPECIFICATIONS: CARTRIDGE WEIGHT OF 24 GRAMS AND 71 MM. LENGTH; BULLET WEIGHT OF 9.3 GRAMS AND 28.8 MM. IN LENGTH; CASE WEIGHT OF 14.7 GRAMS AND 51 MM. LENGTH. PLANT WILL BE LOCATED IN THE ANDEAN MOUNTAIN REGION AT ELEVATIONS RANGING FROM 2,200 TO 2,800 METERS. TEMPERATURE IN THE AREA VARIES FROM 10 TO 22 DEGREES CENTIGRADES. HUMIDITY FLUCTUATES BETWEEN 50 TO 85 PERCENT. ELECTRIC POWER IS 110 - 208 VOLTS 60 CYCLES. THE FOLLOWING IS NEEDED: MACHINERY, EQUIPMENT AND FURNACES NEEDED TO PRODUCE CARTRIDGE CASES FROM LATTEN BRASS OF DIFFERENT SPECIFICATIONS; MACHINERY AND EQUIPMENT TO RELOAD PRIMER, FILL GUNPOWDER, AND BRACING OF CARTRIDGE; INSTRUMENTS, APPARATUS, MATERIALS AND CHEMICALS FOR A QUALITY CONTROL AND TESTING LABORATORY. OFFER MUST INCLUDE PLANT LAY-OUT, STUDIES AND COST OF MATERIALS IN BOTH FOB AND CIF PRICES, COST OF KNOW-HOW AND TECHNICAL ASSISTANCE, METHOD OF PAYMENT AND FINANCIAL TERMS. STUDIES SHOULD CONSIDER THE POSSIBILITY OF EXPANDING THE PRODUCTION OF THE PLANT TO PRODUCE 3 MILLION CARTRIDGES OF 12, 16 AND 20 GAUGE CALIBER SHOTGUN SHELLS IN THE FOLLOWING PERCENTAGES, 20, 60 AND 20 PERCENT RESPECTIVELY. PRODUCTION OF THESE SHELLS WILL INCLUDE THE CASE, TO BE OF PLASTIC MATERIAL IMPORTED IN PLASTIC HOSE FORM. MACHINERY AND EQUIPMENT FOR QUALITY CONTROL FOR THESE SHELLS IS ALSO REQUESTED. OFFERS SHOULD BE DELIVERED NO LATER THAN OCTOBER 31, 1974. THE BID DEADLINE WILL IN ALL POSSIBILITY BE EXTENDED.

11. SPECIAL HANDLING. COL. JORGE ENRIQUEZ, DIRECTOR OF ARMY INDUSTRIES DIRECTORATE, HAS MADE A WRITTEN REQUEST TO COMATT FOR ASSISTANCE IN CONTACTING U.S. FIRMS. REQUEST USDOC CONTACT DIRECTLY THOSE U.S. UNCLASSIFIED

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FIRMS WHICH HAVE PREVIOUSLY EXPRESSED AN INTEREST IN THIS PROJECT. BID DEADLINE WILL ALMOST CERTAINLY BE EXTENDED GIVEN THE COMPLEXITY OF THE BID. COPIES OF THE SPECIFICATIONS FURNISHED BY COL. JORGE ENRIQUEZ BEING POUCHED. BREWSTER

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 05 OCT 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
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**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Errors:** N/A  
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**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** FOREIGN GOVERNMENT TENDER  
**TAGS:** BEXP, EC  
**To:** COM  
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